Igor Martynyuk

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Summary

16-year-old **solo-founder** from Kazakhstan, **>10k users, $30k raised, $1k MRR** in my own product (TabAI), multiple hackathon wins (NASA Global Nominee, Google Build with AI and others), and hands-on experience shipping **LLM/RAG agents to production (47k users)**. Strong on **product, growth, and fast iteration**. Looking to scale my products, deepen AI engineering, and learn from top operators.

Education

Secondary School named after Akhmet Baitursynov, Pavlodar   *Expected Graduation: 2026*
High School Student
Relevant self-study: Full-stack Web Dev (JS/TS/React/Solid.js), AI/LLMs, Product & Growth, Algorithms & Data Structures.

Honors & Awards

- **NASA Space Apps Challenge** — Global Nominee (2024)
- **BeginIT by inDrive** — Semi-finalist; selected for March camp for **social leaders** and impact-driven student founders (2025)
- **National Scientific Research Competition (Kazakhstan)** — 2nd Place (2024)
- **Google Build with AI Hackathon** — 3rd Place (2024)
- **Nfactorial Incubator '25** — Participant (startup-focused incubator)
- **IT-Fusion Hackathon** — 1st Place (Telegram mini app for book summaries in audio/text with AI) (2024)
- **Decentrathon** — Participant (Kazakhstan's largest multi-location hackathon, $50k prize pool; AI, Blockchain, GameDev, Telegram Mini Apps) (2024)

Selected Experience & Startups

CEO & Founder — TabAI (Productivity app fixing human focus)   *Jun 2025 — Present*
Remote
- **Impact: 10,000+ users** organically; **1k MRR; Pre-seed $30k;** Product of the Week on Peerlist.
- **Tech & Role:** shipped ; led growth (personal brand, virality), analytics funnels, quick iteration cycles. Stack: JS/TS, Chrome Extensions APIs, GA4, Vercel.

Chief Technology Officer — Smart Djinn AJI (47,000 users)

Feb 2025 — Jun 2025

Hybrid
- **Impact:** delivered a production RAG agent stack with tool-use, prompt routing, persistent memory, eval pipeline and full analytics.
- **Tech & Role:** pgvector, background workers, cost/latency/retention dashboards; led LLM infra & productization end-to-end.

Founding engeenier — BirdTON (P2E Telegram Mini App, 12M users)   *Oct 2024 — Jan 2025*
Remote
- **Impact:** contributed features to a **high-scale** P2E mini app.
- **Tech & Role:** UI/UX implementation in a performance- and event-driven environment.

Frontend Developer — Traffy (P2P ad marketplace in Telegram)   *Oct 2024 — Jan 2025*
Remote

- **Impact:** processed **$300k GMV** (ad buys/sells) through the platform during my tenure; shipped the frontend for geo-targeted traffic buying/selling with quest-based acquisition.
- **Tech & Role:** integrations, tracking, fast iteration with early users.

Co-founder — FastCard (NFC business cards replacing paper)   *2024*
Pavlodar, Kazakhstan

- **Impact:** built MVP frontend, ran early customer development, onboarded first users with Pavlodar Hub support.

Full-stack Developer — Freelance   *2023 — Present*
Remote

- **Impact:** end-to-end delivery of web products (scoping → build → deploy & analytics).

Leadership & Community

- **Founder & Lead — BlinkDevs**: built a local tech community in Pavlodar; team won multiple hackathons and organized events.
- **Lecturer — Terricon Valley**: talks for beginners in IT (how to start, freelancing, building startups).
- **Event Organizer & Mentor — Pavlodar Hub (Astana Hub)**: organized and mentored IT events for high-school students and beginners.
- **Personal brand**: verified on Instagram; startup-meme Reels/TikToks; LinkedIn post with **250k views** drove thousands of visits and **5k+ users** to TabAI (organic virality & feedback loops).
- **Product Hunt — Beginner Hunter & Launcher**: shipping to learn launch mechanics, positioning, distribution; building relationships with makers/founders.

Skills

Production-proven stack:

- JS/TS, React, Plasmo (Chrome Extensions), Node.js, Express
- PostgreSQL, pgvector, Supabase, Firebase
- Docker & Docker Compose, Nginx, Vercel, Cloudflare (Workers/Pages)
- CI/CD: GitHub Actions; Monitoring & Analytics: PostHog, GA4, Sentry

AI & LLM Engineering:

- RAG, agentic workflows, tool-use, prompt routing, eval pipelines
- LangChain/LlamaIndex, embeddings & vector DBs (pgvector), OpenAI/Anthropic APIs

Growth & Analytics:

- Virality & personal brand (LinkedIn/Twitter/IG), Product Hunt launches
- Funnels, retention, activation metrics; rapid experimentation & shipping

Also used:

- Solid.js, Next.js, PixiJS (2D), FastAPI, SQLite, Zustand/Redux, Tailwind, Vite/Webpack, Telegram Bot API, WebSockets
- Figma, Postman, Chrome DevTools, Git